hZ Configurator Sales Order Tool

Companies that assemble or make to order custom items will enjoy tremendous cost savings from the efficiencies and ease of use of hZ Configurator. This tool can be used for quoting, estimating, sales order item specification, bills of materials and work order creation in the Dynamics GP environment.

As a rules and options based tool, the functionality in configurator helps businesses reduce specification errors by providing a standardized process for product definition. Cost and overhead associated with communicating precise specifications to assembly and shipping areas are reduced with the elimination of duplicate entry into multiple systems as there is complete integration with Purchasing, Routing and Shop Floor Functions. Unique needs for special orders can be cost-effectively handled with the creation of a database of non-inventory items for one-off or single-use applications. Pricing based on items, customers, or expected costs can be calculated and reviewed quickly as specification details change to provide quick, accurate responses to customers and improve service levels. Accurate materials needs, cost collection and performance planning can be achieved by deploying hZ Configurator with our complete set of manufacturing modules.
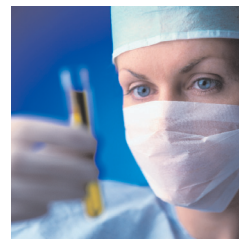
Control Pricing & Sales Configurations
• Set restrictions and functions for consistent item selections and pricing configurations
• Avoid mistakes or forgotten order elements
• Follow a standardized process for quoting, order transfer and invoicing
• Easily create and maintain purchase orders specific to each sales order
• Manage quotes, changes to products, and purchasing of assembled products from one window
• See all costs and sales prices adjusted as selections are made
• Use configurations repeatedly

Improve Efficiency of Estimating and Quoting Processes
• Specific instructions can be printed or attached to ensure accurate direction of shop floor or shipping personnel without the need for duplicate entry in multiple systems
• Provide multiple estimates for adjusted run rates with EBQ (economic build quantity)
• Quickly compare plan to actual performance upon job completion
• Include dimension information for part specifications

Integrates with Horizons Manufacturing Suite
• Create Bills of Materials and/or Work Orders and Routings that are tied directly to the Sales Order
• Estimate non materials costs and times prior to order release and effectively manage customer delivery expectations
• Plan materials and capacity needs with MRP and Shop Floor Scheduling to improve cash flow and utilization
• Collect and record actual production costs for use in future pricing strategies

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Easy Access From Dynamics GP Sales Order

Tree view format gives an easy view of all options for each configuration. The ability to edit and change any part of the configurations make hZ Configurator one of the most flexible and straightforward configurator applications today.

Integrates with Dynamics GP Purchase Order

hZ Configurator uses the same user interface as Microsoft Dynamics GP providing immediate familiarity with the features and layout. This ensures a short learning curve when introducing this new tool.